SURYANSHU PRATAP SINGH

M.Tech | Industrial and Management Engineering | IIT Kanpur

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| EDUCATION | | | | |
|-------------------|---|---|------------|--|
| YEAR | QUALIFICATION | EDUCATIONAL INSTITUTION | PERCENTAGE | |
| 2022 - Present | M.Tech Industrial & Management Engineering | Indian Institute of Technology Kanpur | - | |
| 2016-20 | B.Tech Mechanical Engineering | Madan Mohan Malaviya University of Technology, Gorakhpur | 7.6 CPI | |
| 2015 | Higher Secondary Education CBSE | Kendriya Vidyalaya Mughalsarai | 85.4% | |
| 2013 | Secondary Education CBSE | Kendriya Vidyalaya Mughalsarai | 9.2 CPI | |

ACADEMIC SELF PROJECTS

To predict the sales based on advertisement through different platforms using Multivariate Linear Regression.

- Data consisting of sales of the product in **200** different markets with advertising budget in three media TV, radio and newspaper
- Steps include Exploratory Data Analysis, dealing with missing values, Data visualization and Outliers Treatment
- Scaled the Numerical variables using the Min-Max Scaler Operation
- Checked the distribution of the **Residual errors** on the **train dataset** using the fitted model
- checked for multicollinearity using variance inflation factor (VIF), also looked for omitted variable bias
- Feature elimination is done based on the **p-value** and **VIF** and used **Adjusted R squared** as the performance metrics for the model

Customer Churn Prediction for a Telecom Service Provider

- The Dataset contained **7043** rows (customers) and **21** features such as "customer account", "customer demographic info", "tenure" etc
- Performed EDA on the data and applied the class Imbalance Handling techniques like Random Under sampling,
 Oversampling and SMOTE
- Logistic Regression model were applied to classify the Churn class
- Achieved accuracy around 86 % and Precision of 0.89, recall of 0.86 and F1-Score 0.86 for the minority class with and ROC AUC of 0.94

| COURSEWORK AND SKILLS | | |
|-----------------------|---|--|
| Relevant Courses | Data Mining and Knowledge Discovery* Probability & Statistics* Operations Research for Management* Introduction to Computing* | |
| Technical Skills | Python* MS Excel* MS PowerPoint | |

ACHIEVEMENTS & CERTIFICATIONS

- Achieved AIR of **325** for GATE Examination in Mechanical Engineering conducted by IIT Kharagpur in 2022
- Achieved AIR of 708 for GATE Examination in Mechanical Engineering conducted by IIT Bombay in 2021

EXTRACURRICULAR ACTIVITIES

- Participated in Hockey Tournament National level Sport Meet at IIT BHU
- Participated in Swachh Bharat Summer Internship

LinkedIn Profile Link - https://www.linkedin.com/in/suryanshu-pratap-singh-50b720128/
GitHub Profile Link - https://github.com/suryanshu86

*Present / Under Progress