

INDIAN INSTITUTE OF TECHNOLOGY KANPUR

ESTATE OFFICE (Phone: (0512) 259-7327)

ROOM NO. 101-D (FACULTY BUILDING)

*This document may be downloaded, filled and submitted by email (for details
consult elsewhere in this document- notice section)*

Expression of Interest (EOI)

To

Run the Salon/Parlor at Shop no. 06 & 07 at NSC

and Parlor at GHT2/New Girls hostel

IIT Kanpur

ISSUED TO:

Mr./M/s. _____

Issued By:

**ESTATE OFFICE
I.I.T. KANPUR**

INDIAN INSTITUTE OF TECHNOLOGY KANPUR

ESTATE OFFICE (Phone: 2597166)

ROOM NO. 101-D (FACULTY BUILDING)

NO. EO/CEMMC / IITK/2016-2017/ 759

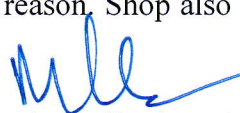
Dated: 06 December, 2016

EOI Notice No. 20/2016-17

SUB.: APPLICATION FOR RUNNING SALON/PARLOR AT SHOP NO. NSC-06 & 07 AND PARLOR AT GHT2 (New girls hostel), IIT KANPUR

1. Indian Institute of Technology Kanpur (hereinafter referred to as the Institute) established by the Parliament and incorporated as a body corporate, is an Institute of National Importance declared as such under the Institutes of Technology Act, 1961. The Institute is engaged in imparting education and research of highest standards in the area of Technology and Science.
2. The Institute has shop premises at New Shopping Complex and GHT2 to allot these shop premises to the willing Party should be the main operator/proprietor of an authorized franchisee/dealer of a brand like Lakme, Javed Habibs', Shahnaz, VLCC, Aroma, L'Oreal etc., on license for running Salon/Parlor to cater to the campus community. Presence big cities, with multiple outlets are highly preferred.
3. Sealed Expressions of Interest (hereinafter referred to as the EOI) accordingly, are hereby invited on behalf of Indian institute of Technology Kanpur from the Franchisees of such banners/brands who are willing and desirous for running an outlet in the aforementioned location on campus and which possess adequate experience, exposure and competence in running such an outlet.
4. The EOI/tender document containing the details can be obtained from:
(i) the Estate Office on all working days from **06 December 2016 to 22 December 2016** between 1000 hrs to 05:30 hrs & between 1000 hrs to 1100 hrs on **23 December 2016**
Or
(ii) can be downloaded from Estate office website <http://www.iitk.ac.in/estateoffice/Tender.htm>.
5. The prescribed application form duly filled by the applicant should either be
(i) deposited to the Estate Office on **23 December 2016** up to 1200 hrs.
Or
(ii) submitted via email* and hard copy of the same to be brought along at the time of interview/ presentation.
6. The EOIs will be opened on the last date (of submission), i.e., **23 December 2016**, at 1530 hrs in Room No. 101-A, Faculty Building. The parties will be required to meet the Committee for presentation (to satisfy all material questions pertaining to their company/ firm and their modus-operandi), interview and finalization of the offer on the same day.

The Institute reserves the right to accept / reject any application without assigning any reason. Shop also refers to/includes premises allotted (where applicable).


Assistant Registrar/
Officer In-charge, Estate

Copy to: 1. Director, 2. Deputy Director, 3. Prof. In-charge, Admin, 4. Chairman, CEMMC, 5. SE, IWD, 6. All Notice Boards 7. Institute website.

* Vendor to send email to cemmc@iitk.ac.in after submitting tender (either hard or soft copy).

- Soft copy submission can also be made as follows: The soft copy submission will be password protected and password will be brought along at the time of the interview (vendor should also bring the original hardcopy along for the interview).
- Summary for online submission: download tender document file → print → fill (with necessary documents and attachments) → scan and save as .pdf → email to CEMMC (before the deadline for submission stipulated) → bring password and original hard copy to interview.

INDIAN INSTITUTE OF TECHNOLOGY KANPUR

ESTATE OFFICE (Phone: 2597166)

ROOM NO. 101-D (FACULTY BUILDING)

NO. EO/CEMMC / IITK/2016-2017/759

Dated: 06 December, 2016

Guidelines/Instructions for EOI

1.1.1. Quality, Service and Maintenance requirements

- 1) The shop should be open from 10 am to 9 pm. Sunday cannot be non-working day. One day of the week the shop may be closed. The following days of the year the shop shall be kept closed: 26 Jan, 2 Oct, 15 August. Other days which the shop will be kept closed will have to be authorized by the Estate office.
- 2) If establishment sells items there shall be no compromise in quality of items.
- 3) Furniture in the establishment should be kept in good condition and should be customer friendly. All interior decor (including requisite furniture) should be made provided by the party/vendor/licensee.
- 4) The premises should be kept well ventilated and well lit.
- 5) Premises (in and around establishment) should be kept clean. No display/encroachment allowed outside the premises.
- 6) Employees/proprietors reporting to duty should: (i) not be drunk or intoxicated, (ii) be well mannered, (iii) should not have any criminal record, (iv) be neat, clean and hygienic.
- 7) Employees should not use the premises as residence. Use of space beyond official timings approved should be only for special purposes (like receiving of goods, disinfestations, inventory, etc.).
- 8) Permission should be sought regarding any change of employees. All employees must institute issued ID card and should produce them to security/estate office personnel when asked.
- 9) Garbage and waste disposal should be done as per the institute norms.
- 10) Pest/rodent control should be done regularly.
- 11) Proper receipts for amounts paid should be made available immediately (in case of taxis and special cases within 7 days).
- 12) Facility of Payment by credit, debit and ATM cards should be made available (paytm is optional but preferred).
- 13) Online/email order/booking facility should be made available (where applicable; e.g. taxis, travel services, etc.). Telephone order/booking should also be made available.
- 14) Installation for 4 digit campus telephone (via sanchar vibag of IITK) should be made by Vendor (by appropriate procedure) within 10 days from the signing of contract. The charges for the installation and rental shall be borne by the vendor. The vendor should additionally have mobile numbers for contact with shop personnel.
- 15) Website of the shop should have all relevant details like timings, holidays, services/products with price list and discounts, employees in the shop/service, etc.
- 16) 'Home delivery' (hostel, office) should be available in cases where applicable (grocery items, milk, vegetables/fruits, food items).
- 17) Old/stale/expired items (i.e. beyond expiry date) should not be kept in the shop.



- 18) Safety standards should be maintained. Fire extinguishers (2 Kg & 4.5 Kg dry type) should be installed in accessible places and should be in working conditions. List of emergency number should be displayed in a prominent place. First aid measures should be available for emergencies.
- 19) Prices fixed in the tender/EOI agreement (Annexure-1) should not be changed without permission of Estate Office.
- 20) The person to whom the establishment is tendered/contract signed should be managing the same and should not sub-lease or sub-let the same. The person should not leave the establishment in the care of others and should be available to attend to customers and services.
- 21) In shops with small set of services/items for sale the price list should be prominently displayed in large font. Else printed price menu should be available. All items in price list should be made available to the customer. If out of stock then they should be procured (within reasonable time) and delivered to the IITK community member.
- 22) Competent staff shall be employed (who are trained to carry out a certain task). The Estate office reserves the right to direct the establishment to replace any staff member based on behaviour or performance.
- 23) Complaint/suggestions books have to be maintained and should be available to all customers. The book should not be changed during the contract period.
- 24) The Licensee shall have to maintain the quality of the goods and the prices.
- 25) No shop should be closed/have reduced service on regular working days, without proper justification (such special days should be limited to a few days in a year).
- 26) Usage of plastic bags is highly discouraged. Cloth bags should be made available for users (at nominal charges). Use of Paper bags/plates/cups/etc. is encouraged. National laws should be kept in view in this regard. Use of plastic disposable utensils/plates/etc. is highly discouraged. Serving of tea/coffee/etc. in plastic bags is not allowed.
- 27) List of services provided should be attached.
- 28) Reputed brands with international &/ multi-city presence will be preferred. The applicant must have adequate experience in running the outlets under any of the said banners at places of prominence in India with good and consistent track record of running such outlets without any blemish or dispute.
- 29) The applicant must submit along with the EOI/tender application sufficient proof of its experience, ability of running such ventures, proofs regarding fulfillment of eligibility norms.
- 30) Though the shop number is mentioned in the document, this may be changed at a later date and the licensee may be asked to shift to new location and the licensee should comply with the same within 15 days of the order. Request may be placed before EO for the extension of this period.
- 31) Prices quoted/listed should be inclusive of all taxes and surcharges (i.e. this is the final price including discounts that the customer has to pay to avail the service/product). If this is not so, the tendering committee may consider the tender filled by the vendor as null and void (cancelled). The price list without discounts has to be additionally supplied.

1.1.1. Official requirements

- 1) Licence Fee of the Establishment is as follows:-

- NSC-06: Rs. 2050/-
- NSC-07 -: Rs. 2050/-



- GHT-2 -: Rs. 6,500/-

- 2) Security Deposit of the Establishment is Rs. 1,00,000/-
- 3) Service tax will be payable as applicable.
- 4) Cleaning Charges Rs. 500/- per month for per shop.
- 5) The Earnest Money Deposit of Rs.50,000/- in form of the Demand Draft payable in favor of "The Registrar, IIT Kanpur" should be submitted alongwith EOI. However, if aforesaid EMD is not deposited, the EOI shall be summarily rejected.
- 6) The licence fee will automatically increased by 5% of the past year.
- 7) The duration of Contract/empanelment will be one year initially, first three months being on probation. On the satisfactory completion of the probation period the empanelment will be extended for remaining period of nine months. The empanelment will be extendable annually, upto maximum of three years if the services are found satisfactory, i.e. complaint free, on mutually agreed terms & conditions. Special conditions in this regard may be found elsewhere in the document.
- 8) The location of the shop may be shifted (with appropriate change in charges) by EO after the signing of the contract.
- 9) Details of all staff employed according to the format provided should be submitted.
- 10) National labour law like ESI, EPF should be followed.
- 11) Licensee should have **PAN Number and** must be an Income Tax Payee.
- 12) The annual Gross income of the currently operating outlets in the city should be approximately Rs. 20 lacs to 30 lacs (income tax should be paid in the name of the firm and the income tax returns for the last two years should be submitted along with the filled EOI form)
- 13) The Licensee should be well trained in studies related to parlor services eg. Trichology, Dermatology, Chemical studies, skin sensitivity issues, etc.
- 14) The Licensee is desirable to have at least two outlets in big cities.
- 15) The licensee should have TIN/VAT number from Commercial tax department as per Government of India norms.(if applicable).
- 16) The licensee shall be required to enter into an agreement with the Institute. The cost of the stamps paper required for the agreement will be borne by the licensee.
- 17) The licensee shall have to execute an agreement with the institute on a non-judicial stamp paper of **Rs. 100/-** (Rupees One Hundred) and within one week from the date of award, failing which the institute shall be at liberty to forfeit the security money and proceed to appoint another licensee as it may deem fit.
- 18) The Institute will provide only the shop space with electric connection. Other aspect/items for providing service like interior decor, furniture, etc. have to be arranged by the licensee.
- 19) The Licensee shall have to make his own arrangements for safe storage of materials and accommodation for his staff etc. No employee of the Licensee or the Licensee himself shall be allowed to reside in the shop premises.
- 20) The Licensee shall not assign or sublet the contract or any part thereof or any benefit or interest therein or thereunder without written consent of the Institute. The whole of the charge included in the contract shall be executed by the Licensee. He shall be responsible for the acts, defaults and neglects of servants, or workman as fully as if they were the acts or defaults of the Licensee. In case of any defaults or negligence under such contract the management committee may suggest to the Estate Officer to impose fine or penalty against the Licensee on the recommendation of the



Chairman, CEMMC. The contract shall be deemed cancelled after issuing the three consecutive warning and the contractor shall have to vacate the shop within seven days time.

- 21) The Licensee should use the premises ONLY for which it has been allotted by the institute. The use of the premises for other purposes will lead to the suspension of the contract.
- 22) The license has to pay the approved license fee which may increase as per institute policy.
- 23) The Licensee has to deposit license fee regularly by 7th of each month to the Estate Office and the electric tariff as per prevailing commercial rates of institute, on the basis of actual consumption through the meter installed in the shop, and the electric bill raised thereof to the Estate Office. If the license fees and the electric bill are not deposited within the specified period an administrative charges **Rs. 100/- per month (cumulative)** of delay shall be imposed as per rules.
- 24) If the licensee does not pay the license fee or other dues within the time limit, as stated in the license or otherwise prescribed from time to time or commits a breach of any of the terms herein contained or conducts himself in a manner which, in the opinion of the Licensor is prejudicial to the maintenance of peace and harmonious relations with the persons residing at or visiting the IIT Kanpur Campus or carrying on the business with this Institute, this license shall be liable to be revoked at the pleasure of the Licensor without any notice whatsoever.
- 25) **Eviction:** All disputes/difference arising between the parties to this agreement in the matter of meaning and intent of these articles of agreement and conditions either giving rise to any claim settlement or not concerning the works shall be referred to a sole arbitrator by mutual agreement. i.e. the Director of the Institute. The submissions shall be deemed to be submission to arbitration under meaning of Arbitration Act. 1940.
- 26) The Institute reserves the right to accept or reject any one or all the applications without assigning any reason thereof.
- 27) The empanelment/contract/agreement may be terminated by either side by giving a notice of 30 days. During probation period a notice of only 07 days is required to be given by either side for termination of empanelment/contract.
- 28) The Licensee will be required to submit a security deposit (**As prescribed**) drawn in favour of the "Registrar, IIT Kanpur" in the form of FDR/TDR. The security deposited will remain with the institute for the period of empanelment and will be refunded on successful completion of the contract. The security deposit of the successful applicant will be liable to be forfeited as liquidated damages in the event of evasion, refusal or termination of agency on genuine complaints.
- 29) The prescribed application form duly filled by the applicant should be deposited to the Estate Office on **23 December 2016** upto 1200 hrs. No application will be received after the stipulated date and time in Estate Office. Vendor to send email to cemmc@iitk.ac.in after submitting tender (either hard of soft copy). ■ Soft copy submission can also be made as follows: The soft copy submission will be password protected and password will be brought along at the time of the interview (vendor should also bring the original hardcopy along for the interview). ■ Summary for online submission: download tender document file→print→fill (with necessary documents and attachments) →scan and save as .pdf → email to CEMMC (before the deadline for submission stipulated)→ bring password and original hard copy to interview.
- 30) The tenders will be **opened on the same date (of submission), i.e., 23 December 2016 at 1230 hrs** in Room No. 101-A, Faculty Building. The parties will be required to meet the Committee for presentation (to satisfy all material questions pertaining to their company/ firm and their modus-operandi), interview and finalization of the offer on the same day. No separate communication in

this regard will be issued. Application of the tenderer may not be considered for empanelment/contract/EOI, if he remains absent at the time of interview. Decision to award tender/EOI/empanelment shall be taken by the committee. No correspondence in this regard shall be entertained.

- 31) The Licensee shall have to provide the proper smooth services to the customer as per their satisfaction.
- 32) The Licensee shall have to comply with the rules and regulations of the institute (with any modifications issued from time to time).
- 33) Any lost to the Campus residents with regard to the services provided by the licensee shall be the responsibility of licensee. Institute shall be indemnified and shall not be a part of any legal proceeding thereto.
- 34) The licensee shall follow all the rules and regulations as laid down by the Municipal Authorities/State Government/Central Government as per Jurisdiction.
- 35) Licensee shall pay Minimum wages as per provisions of the Minimum Wages Act, 1948 and other benefits as per laws applicable to its establishment to its employees. Institute shall not be responsible therein.
- 36) The Licensee shall not utilize or permit to be utilized the said shop/premises allotted for a purpose other than the one for which it has been given, except with the prior written permission of the licensor.
- 37) All the items prescribed as per the tender agreement should be made available at all times. Permission for any alteration should be obtained from estate office.
- 38) The zone of operation shall be restricted to IITK campus.
- 39) The licensee shall have not right, title or interest in the said premises or the land around it at any time, except that of using the same as a Licensee for the purpose herein contained.
- 40) The Licensee shall not tamper with the trees, plants, shrubs hedges, lawns and flowers standing or maintained on or around the said shop or in other places of the campus.
- 41) The licensee shall not make any addition or alteration to the building of the said shop/premises or temper with the fittings or electrical installations therein, nor make any unauthorized constructions or extension to the electricity or water supply lines, without the specific written permission of the Licensor in this behalf.
- 42) The Licensee shall not transfer or assign any of the rights arising to him out of the agreement to any other person without the written permission of the licensor.
- 43) The Licensee shall not be entitled to avail himself or claim any further amenities than available to him at the said shop/premises under this license at the time of execution of the agreement.
- 44) The licensee shall not use the premises for residential purposes or for any other purposes (including vending of any item other than those for which permission has been given) without the written permission of the Licensor. The Licensee shall always use the shop in a prudent and careful manner as it were of his own.
- 45) That notwithstanding the provisions of the agreement, either parties to the agreement shall have a right to terminate the license by giving one calendar months prior notice in writing to the either side without assigning any reason.



- 46) On revocation and determination of the license hereby granted, as herein provided, the Licensee shall vacate and deliver vacant possession of the premises/shop used by him, in the same condition as they are now, except for normal and reasonable wear and tear.
- 47) In the event of any dispute in regards to the terms of contract agreement or interpretation thereof the decision of the Director thereon shall be, in all respects binding and final on the parties and shall not be open to question in any court.
- 48) That the total area of shopping space allowed is to be solely at the discretion of the Director, Indian Institute of Technology, Kanpur. The licensor reserves the right to increase or decrease the space so allowed to be used for any shop without assigning any reason thereof.
- 49) On the revocation of the license for any of the reasons mentioned herein, the licensor shall have a right to re-enter and assume exclusive and absolute possession of the said shop at once and deal with it in such manner as it may deem fit and may even sell or put to auction the goods left on the premises or forfeited therefrom. The licensor shall be entitled to appropriate, out of the process of such sale, the money due to the Licensor from the Licensee on any account whatsoever.
- 50) The licensor shall be represented by the Director and /or such person or persons, officer or officers, as may be decided or authorized by its Director from time to time.
- 51) Original license agreement will remain with the licensor and the duplicate copy thereof, signed and witnessed by parties hereto will remain with the licensee.
- 52) It is hereby made clear that in the event of revocation of license for any reason whatsoever, including the death of the licensee the heirs/representatives of the licensee shall have no locus standi to continue in occupation of the licensed premises and they are liable to vacate/be evicted forthwith.
- 53) The licensee shall ensure that no product shall be sold from the premises which is prohibited to be sold within the premises of an educational institute, as per the provisions of the Cigarette and Other Tobacco Products (Prohibition of Advertisement and Regulation of Trade and Commerce, Production, Supply and Distribution) Act, 2003.
- 54) On expiry of the tenure of license or on termination of tenure of license, the licensee is required to surrender the shop/premises within 7 days from such termination, in so far as possible, in the same condition in which it was, when possession was taken by the licensee.
- 55) The premises/shop allotted will be covered under the Public Premises (Eviction of Unauthorized Occupants) Act, 1971, by virtue of Section 2(e)(2)(iv) of the act.
- 56) In case of non-delivery of possession and failure to pay the penal damages within the period prescribed by the institute, proceedings shall be initiated against the unauthorized occupant for eviction and recovery of damages etc under the Public Premises (Eviction of Unauthorized Occupants) Act, 1971 before the Estate Officer.
- 57) The Institute has its own allotment rules duly amended from time to time which has been framed under section 13 of the Institute of Technology Act, 1961 read with Statute 18 framed there under. The terms and conditions contained in the said Rules shall also form part and parcel of the Instrument of License. It is made clear that in case of any inconsistency between the present instrument of License and the Allotment of Premises Rules, the conditions of the present Instrument of License shall prevail.
- 58) In a case in which under no clause(s) of this contract, the contractor shall have rendered himself liable to pay compensation amounting to the whole of his Security Deposit, the Director shall have the power to adopt the following course as may be deemed by him best suited to the institute. To

rescind the contract (of which decision, notice in writing to the contractor by him through competent authority, shall be conclusive evidence) in which case, the security deposit of the contractor shall stand forfeited and be absolutely at the disposal of the institute. Besides, for the recovery of any amount in excess of the security money, the Institute shall be at liberty to adopt such legal recourse, as it may deem appropriate at the time.

- 59) Any fines imposed should be paid according to the Estate office rules and non-compliance to this will entail cancellation of the license.
- 60) On award of EOI the party/contractor/vendor should give acceptance (by signing an agreement) within 15 days. Any extension of the abovementioned period should be applied for and IITK reserves the right to make a decision on this matter.
- 61) The following documents should be attached (If EOI is not accompanied by any of such documents, the applicant would be liable for rejection):
 - ☐ Income Tax Registration Certificate/PAN No.
 - ☐ Firm/Company Registration Certificate.
 - ☐ Service Tax Registration Certificate/No., if any.
 - ☐ EPF Registration Certificate/Code No.
 - ☐ ESI Registration Certificate/Code No.
 - ☐ TIN No., if any, under Trade Tax Act.
 - ☐ Other Statutory Registrations/Licenses, if any.
 - ☐ Bank Solvency Certificate.
 - ☐ Details/particulars of the firm submitting the EOI in Annexure-A.
 - ☐ Total number of outlets in India and name of five metropolitan cities where such outlets are successfully running.
 - ☐ Gross turnover and profit for the last three financial years (from 2011-12 and onwards). Audited balance sheet and profit and loss accounts for respective years must be attached.
 - ☐ Authority/Resolution in favour of the person signing the EOI bid on behalf of the firm submitting the EOI.
 - ☐ Bank Draft of Rs.50,000/- (Fifty Thousand Only) towards EMD.
 - ☐ The parties should submit self-attested copies of above documents (other than the Bank Draft).
 - ☐ Any other document as required under other provisions of this EOI document and not mentioned herein above.

General information & terms

The following will be operated by the same vendor/party.

- **Location-1.** Two shops in NSC (Shop #6 & 7 in new shopping complex) of total area 46 m². Shop #7 to be used exclusively for ladies parlor. Shop #6 to be used for men's salon.
- **Location-2.** One shop in new girls hostel (GHT2) of area 73.28 m² to be used as exclusive ladies parlor. The same brand shall be operational in all the locations stated.
- Operation of shop/premise in location-2 should start when the premise becomes ready and license fees and other charges will be levied only after handover of the premises to the selected vendor/party.

- The term of the EOI will be for a total period of 3 years (with other terms and conditions as listed elsewhere in the document) from the date of agreement. Hence, the period of EOI for shop in Location-2 will also be restricted to the term of EOI (i.e. a total period of 3 years from the date of signing of the contract and hence for location-2 the operation period will be less than 3 years). The EOI is extendable by two more years based on satisfactory performance.
- In case the party is an authorized franchisee of a reputed brand the party should continue to hold such rights during the entire period of operation of the IITK outlets. In case the party loses the rights of the franchisee (of the given brand) the contract shall be cancelled and fresh EOI/tendering of the outlets will be taken up. The party should conform to all the norms of the brand and should exclusively operate under the banner of a single brand for all shops in the current EOI agreement.

Gents Salon

1. Clean & fresh aprons, towels should be used for each customer.
2. Instruments should be sterilized in hot boiling water or disinfectant. Shaving blades used for one customer should be discarded after use and new blade should be used for each customer.
3. Standard and reputed companies' products should be used. These products should not cause adverse reaction on the skin.
4. Shop should be equipped with Air cooler/Air conditioner for summer and adequate heating arrangements for winters. Mosquito and pest control should be done.
5. For customer service hot water is to be used during the winter season.
6. All the equipment used in service of customers will be kept neat and clean without any stain etc.
7. Care should be taken to avoid injury to customers via sharp objects during salon/ processes. Dettol/salon/disinfectant and first aid measures should be available for emergencies.
8. All standard services provided in hair dressing salons like hair styling, shaving, facial, head massage etc. should be made available (List: Hair Cut Hair Cut Stylist Normal Shaving Denim Shaving Dettol Shaving Foam Shaving Trimming Head Massage (With Oil) Face Massage Normal Face Massage Fruit Face Bleach Facial Silver Facial Gold).

Specific requirements related to ladies beauty parlor

1. Clean & fresh aprons, towels should be used for each customer.
2. Instruments should be sterilized in hot boiling water or disinfectant.
3. Standard and reputed companies' products should be used. These products should not cause adverse reaction on the skin.
4. Shop should be equipped with Air cooler/Air conditioner for summer and adequate heating arrangements for winters. Mosquito and pest control should be done.
5. For customer service hot water is to be used during the winter season.
6. All the equipment used in service of customers will be kept neat and clean without any stain etc.
7. Care should be taken to avoid injury to customers via sharp objects during salon processes. Dettol and first aid measures should be available for emergencies.
8. Salon Stylists perform a broad range of beauty services, from cutting hair to performing scalp treatments. Typical duties include shampooing, cutting, and styling hair, though they may also provide hair treatment, including deep conditioning, permanents, hair coloring, and weaving. Due

to the number of services offered at most saloons, stylists must be skilled at using a wide range of beauty products and tools.

9. Personnel employed should have training for at least 03 months in a reputed training institute (like Javed Habib, VLCC, Shenaz Hussain, etc.) and must have certificate for the same.
10. Salon stylists must be able to work with a variety of hair lengths, types and textures, Skilled stylists are able to recognize problems of the hair or scalp and recommend appropriate treatments. Other amenities a stylist may provide include:
11. Manicures, Pedicures, Waxing, Massage, Facials, Makeup applications.
12. Shahnaz Hussain/Habib's herbal/equivalent reputed products should only be used included.
13. Hygiene should maintain during the services.
14. In case of exclusive lady parlors only lady proprietor and employees will be allowed.
15. All interior decors (furniture), air conditioning should be provided by the vendor/party.
16. Prices as below in Annexure-1 for ladies beauty parlour. This is the final price to be paid by the customer and is inclusive of all taxes and service charges. The prices for Mens salon should be similar to that for ladies and should be quoted separately by the party/vendor.

Annexure-1

Price list for Ladies

Name of Service	Quoted Price (Rs.)	Name of Item	Quoted Price (Rs.)
Threading		Waxing	
Forehead	15	Underarm	50
Upper lips	10	Full arm	150
Chin	10	Half Leg	150
Eyebrow	15	Full Leg	250
Cutting		Chocolate Waxing	
Trimming	80	Underarm	65
U-shape	80	Full arm	200
Leaser Cutting	250	Half Leg	180
Three steps	250	Full Leg	500
Layers Cutting	250	RICA Waxing	
Leaser with step	250	Underarm	75
Facial & Skin Care		Full arm	300
Fruit Facial	450	Half Leg	250
Pearl Facial	600	Full Leg	500
Papaya Facial	400	Bleaching	
Diamond Facial	1200	Back scrub	200
Gold facial	1000	Oxy Bleach	250
Silver Facial	600	Fruit Bleach	150
O+ facial	750	Gold Bleach	250
Shahnaz Facial	750	Full hand Bleach	350
VLCC Facial	600	Half leg bleach	350
Face peeling	600	Manicure	
Skin Lighting	800	French	500
Cleanup		Moon	1500
Shahnaz	400	Paraffin	1000
Lotus	300	Hotstone	1000
VLCC	300	Artificial Nail	700
Regular	200	Regular	150
Pedicure		Hand Spa	550
French	600	Hair treatment	
Moon	1800	Dandruff Control Treatment	1100
Paraffin	1000	Hair Spa	900
Hotstone	1100	Hair coloring	900
American	700	Nanomax Hair Treatment	1500
Artificial Nail	500	Keratin Hair Treatment	2000
Regular	200		

Foot Spa	650		
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Price list for Men's Salon

Name of Service	Quoted Price (Rs.)	Name of Item	Quoted Price (Rs.)
Hair Cut	85	Oxy Bleach	250
Adv. Hair Cut	125	Fruit Bleach	150
Shave (Branded Foam)	50	Gold Bleach	250
Shave (Any shape)	10/- extra	Fruit facial	450
Bread Trimming	40	Gold Facial	1000
Head Massage (Coconut Oil)	100	Regular Cleanup	200
Head Massage (Olive Oil)	110	Lotus Cleanup	300
Threading	20	Manicure regular	150
Global Hair Color	450	Hand Spa	500
Root Touch-up	300	Pedicure regular	200
Streaking	100	Foot Spa	650
Hair Spa	500		

- I agree to give.....% discount as compared to the rates of my other outlets /shops /establishments.
- If this is the first outlet/shop/establishment of the vendor the following should be filled:
I agree to give..... % discount as compared to the market rates of similar outlets /shops/establishments.
- Minimum 15% discount should be given on all services/products/sales.

All the above mentioned terms & conditions are accepted by me.

Signatures of the Tenderer/party:		(Affix recent photo here)
Name of the Tenderer/party:		
Full Address:		
Pin Code No.		
Mobile No.		
Other landline or mobile no.		
Email ID		

The tenderer must attach his permanent residential proof, failing which the tender may be rejected.


 Manoj Kumar
 Assistant Registrar
 & Officer In-charge, Estate

INDIAN INSTITUTE OF TECHNOLOGY KANPUR

ESTATE OFFICE (Phone: (0512) 2597166)

ROOM NO. 101-D (FACULTY BUILDING)

APPLICATION FOR RUNNING SALON/PARLOR AT SHOP NO. 06 & 07 AT NSC AND
PARLOR AT GHT2 (new girls hostel), IIT KANPUR

1.	Name of the applicant (in CAPITAL LETTERS)		
2.	Father's Name		
3.	Complete Address with contact nos. and email ID		
4.	Date of Birth		
5.	Qualification		
6.	PAN No.		
7.	EMD Deposit (To be deposited by the vendor)	Amount	
		DD No.	
		Date	
		Bank/Branch	
8.	Experience (If any in years)		

- That I shall bear all the expenses if there is any damage to the said premises.
- That I shall ensure the vacation of the shop whenever a notice is served.

Date:

Signatures and
Name & Complete address of the
Applicant with contact numbers and email ID

OTHER TERMS AND CONDITIONS OF THE SHOP

- The vendor/party should be registered with EPF and ESI authorities.
- Details of all staff employed according to the format provided should be submitted.

The following information shall be displayed on the sign board of each CE (painted):

- Name of CE
- Authorized Person (proprietor)
- Telephone Number
- E-mail Id
- Mobile Number
- Opening & closing time and weekly off day (if any).

This sign board should be made by the institute/EO selected vendors for all the shops only. All the relevant information should be displayed in the prescribed format on the main board (to be displayed in the prescribed location by EO). The vendor may place additional boards (in other locations) with permission of the EO.

The establishment shall display in a prominent place:

- Names of Employees with photos and contact number.
- Complaint/suggestions books have to be maintained and should be available to all customers.



Assistant Registrar/

Officer In-charge, Estate