ANKIT KUMAR in Ankit Kumar | Ankit Kumar **EDUCATION** CPI/% Degree/Certificate Institute Year Indian Institute of Technology, Kanpur 2025-27 M. Tech (Department of Management Sciences) B. Tech (Agricultural Engineering) C.S.A. University of Agriculture and Technology 8.25 2021-25 Kanpur Government Inter College Kadaura, Jalaun 77.20 % 2021 Higher Secondary Education Government Inter College Kadaura, Jalaun 80.83% 2019 Secondary Education **KEY PROJECTS Objective** To build a predictive model and find out the sales of each product at a particular store. Approach • Analyzed a dataset of 8523 cars with 12 features, detailing characteristics of individual products. • Conducted comprehensive **EDA**, including data visualization and bivariate analysis. • Imputed missing values using **statistical methods** and performed VIF-based feature selection. • Treated outliers and engineered features to enhance model performance. • Implemented Linear Regression, Gradient Boosting Regressor, XGB Regressor, Lasso, and Ridge models for prediction. Result Best result shows the Gradient Boosting Regressor with 0.6 R square and RMSE of 1038.2 CREDIT RISK MODELLING | Classification | (Self Project) CLINK To classify which person is eligible for lending loan. Revising the current credit lending strategy of bank. **Objective** Approach • Examined and analyzed a dataset of 51336 customers with 79 features, detailing the CIBIL data of each individual customer. • Performed NULL value treatment and **Data Visualization**. • For Feature Selection, sed chi-square tests, Variance Inflation Factor (VIF), and ANOVA. • Applied feature engineering techniques: - one-hot encoding and label encoding. Selected and evaluated various models, including Decision Tree, Random Forest, Logistic Regression, K-Nearest Neighbors (KNN), Naïve Bayes, and XG Boost. • Fine-tuned the **XG Boost** model with hyperparameter tuning to improve its performance. Result Got the best accuracy of 0.7843 using XG boost model MALL CUSTOMERS CLUSTERING ANALYSIS | Clustering | K-means | (Self Project) O LINK The objective of the unsupervised data-set is to make clusters of customers of a mall with 5 attributes. **Objective** • Examined the data set for null & duplicates. Approach • Performed descriptive statistics, visualization using pair-plot, data analysis. • Checked for class imbalance. • Clustering analysis using K means Clustering, Seaborn, Matplotlib • ELBOW Method used to find the optimum cluster number. 4 customer clusters were visualized named: Usual / priority / senior citizen target / young target – customers Result COURSEWORK AND SKILLS Probability & Statistics* | Data Mining and Knowledge Discovery* | Introduction to Computing | Operations Research* Relevant Courses for Management Python for Beginners—Udemy | Python Machine learning: From Beginner to Pro - Udemy | Online certification Power BI workshop - Office master | Geodata processing using python and machine learning by IIRS (ISRO)| Deloitte Courses Australia Data Analytics Job Simulation on Forage Skills Python | ML Libraries: NumPy, Pandas, Matplotlib, Scikit-learn | EXCEL | SQL* | Power BI* | Tableau* **Soft Skills** Team Management | Leadership | Decision Making | Communication Skills | Adaptability | Teamwork

ACHIEVEMENTS & POR

- Secured AIR 41 in GATE 2025 conducted by IIT Roorkee in AGRICULTURAL ENGINEERING with a GATE SCORE of 608
- Secured AIR 215 in GATE 2024 Conducted by IISC Bangalore in AGRICULTURAL ENGINEERING with a GATE SCORE of 396
- Qualified SEBI Investor Certification Examination in 2025 Conducted by NISM
- Served as a Campus Coordinator for Mimamsa 2025 conducted by IISER Pune
- •Volunteered NSS for 2 years, organize d campaigns like Girls Education, literacy and poverty survey "Ek Bharat Shreshtha Bharat" •