### FROM DESIGN TO DESIGN THINKING

# WHO WE ARE

A design and innovation firm 30 years in business 8 offices with 550+ people



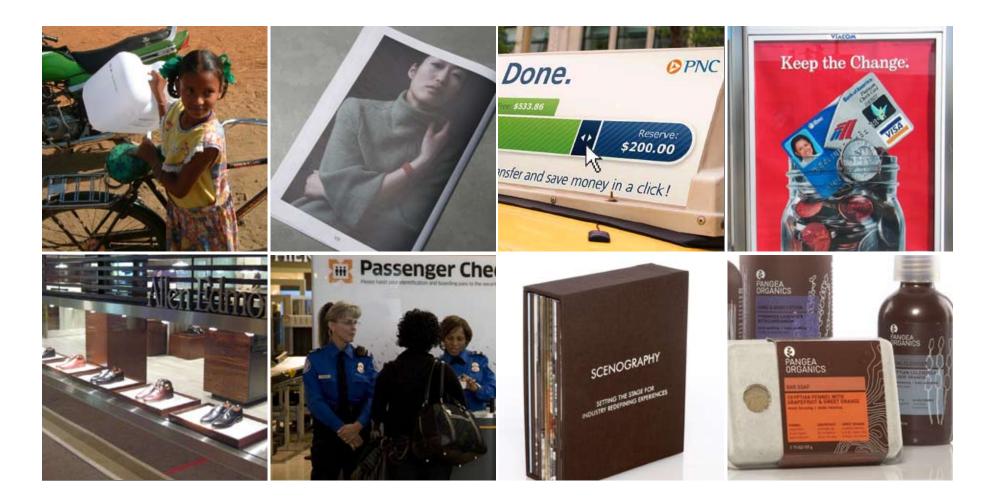
# We're a multi-faceted **COMMUNITY** who believes that our collective knowledge makes us smarter.



### We use **DESIGN THINKING** to create

### products / environments / systems / strategies / culture

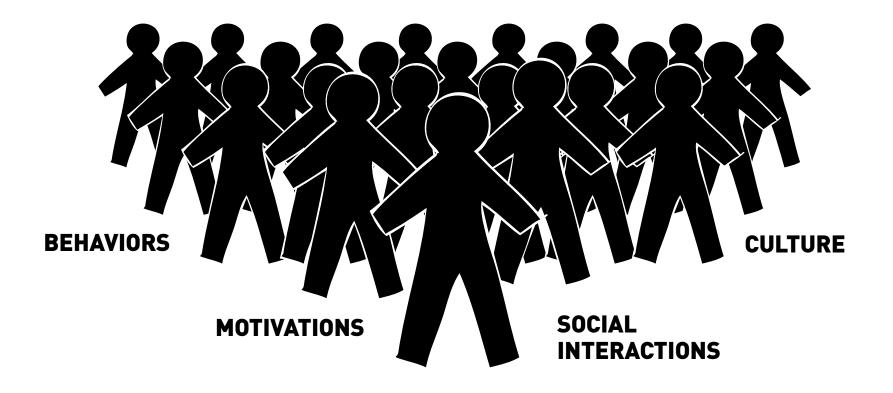
and transform organizations, societies and inspire innovation.



# SOME KEY PRINCIPLES

01. Inspiration from people02. Balance perspectives03. Prototype to learn

# **01** Get inspired by **PEOPLE** and look at their behaviors, both individually and in larger social/cultural contexts.



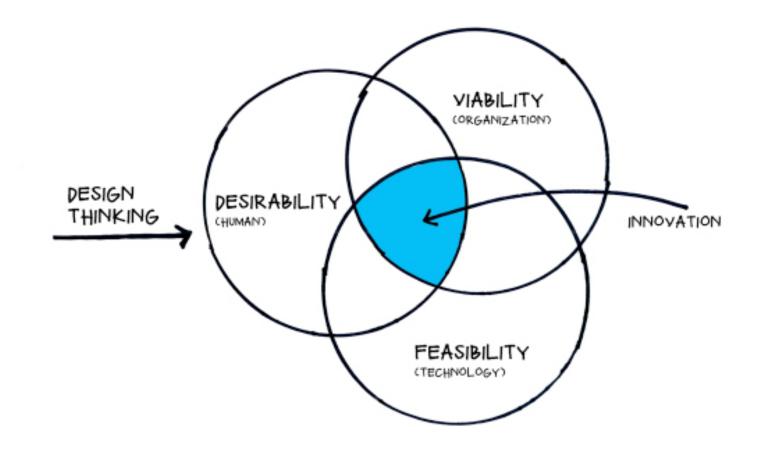


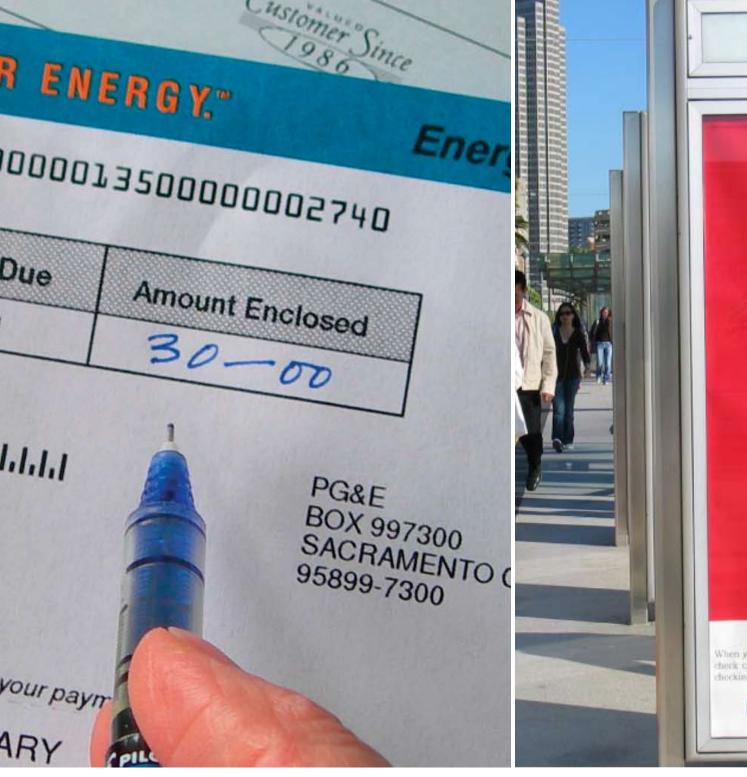
### 02 BALANCE PERSPECTIVES

**People,** what is desirable and usable for them.

**Business**, what is viable economically + organizationally.

**Technical**, what is feasible to create from available choices/contexts.







#### An easy way to save with your check car

When you enrol in Keep the Change, each purchase you make with a Bank of, check card is rounded up to the nearest dollar—and the difference is transfer checking to your savings account. So open a checking account and Keep the Chan

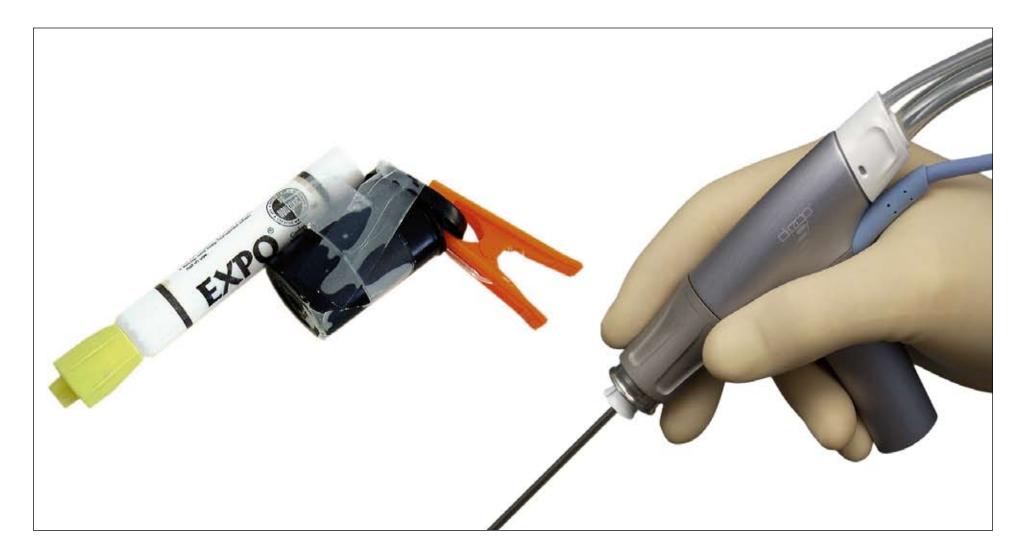


HD EO

## **03 PROTOTYPE TO LEARN**

Build to think, and think to build

Don't be afraid to experiment quickly, fail often, learn and iterate





## LET'S LOOK AT TWO STORIES IN DETAIL.

## VISIONSPRING Adolescent vision



### **ADOLESCENT VISION**

#### **Inspiration from people**



How might we design a system of providing comprehensive eye care to adolescent children? How might we learn the human-centered design process?

#### Learning the HCD process

children	Educated parents	buying glasser	
Parents School administration Inself& administration Vition entreprenewer Medica Perferral partners Teachers Village administrators Children in school A school drop-out hospitals that	Village heads Mothers SHG-Graups Youth Associations	parent-teacher meeting about child's performance	
	Child Wiglasses Blind child	Eye doctor NG-Os Whitemage Optomitrist	
	Pastors Pricets Imams	teacher who is very good at identfying kids problems	
	kids with heating aids	JOEDAN VISIONSPRING STAFF	

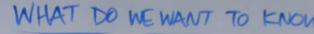




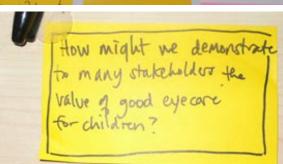












### Immersive in-context research



#### **Coached research (6 weeks)**



#### OOO HUMAN CENTERED DESIGN



Search



### RVIEW HEAR CREATE DELIVER

Designing meaningful and innovative solutions that serve your customers begins with gaining deep empathy for their needs, hopes and aspirations for the future. The Hear booklet will equip the team with methodologies and tips for engaging people in their own contexts to delve beneath the surface. During the Hear phase, your Design Team will collect stories and inspirations from people. You will prepare for and conduct field research.

Resources Hear guide - Facilitator Field Guide Visual tools

#### SHARE YOUR EXPERIENC

POST QUESTIONS AND EXPERIENCES USING THE HCD TO

POST

Hear

« Older Entries



#### tudent: By Khaja Mohinuddin

isting user (young adult) of distant vision glasses

a is 18 years old. She is studying Intermediate II<sup>nd</sup> year at Government Junior College in Mogaligidda her ving with her parents.

rom severe headache for the past 1 year, but never told her parents and friends. One day Kuchukulla b Eye Hospital conducted a school screening at her college. She has attended the camp and was screened ant who identified her eye-problem as Myopia and referred her to wear - 0.50 power eye-glass. She om this camp for free. She has been using the glasses regularly since then.

was feeling reluctant to wear glasses because her friends teased her continuously. But after a while, her 1g fun of her. Recently she went to Shadnagar with her mother to buy new frame for her glasses and she f glasses which are more stylish for Rs.375/-. She bought a new frame of a different color, which she felt, Now, Pasumala Swarnalatha feels happy.

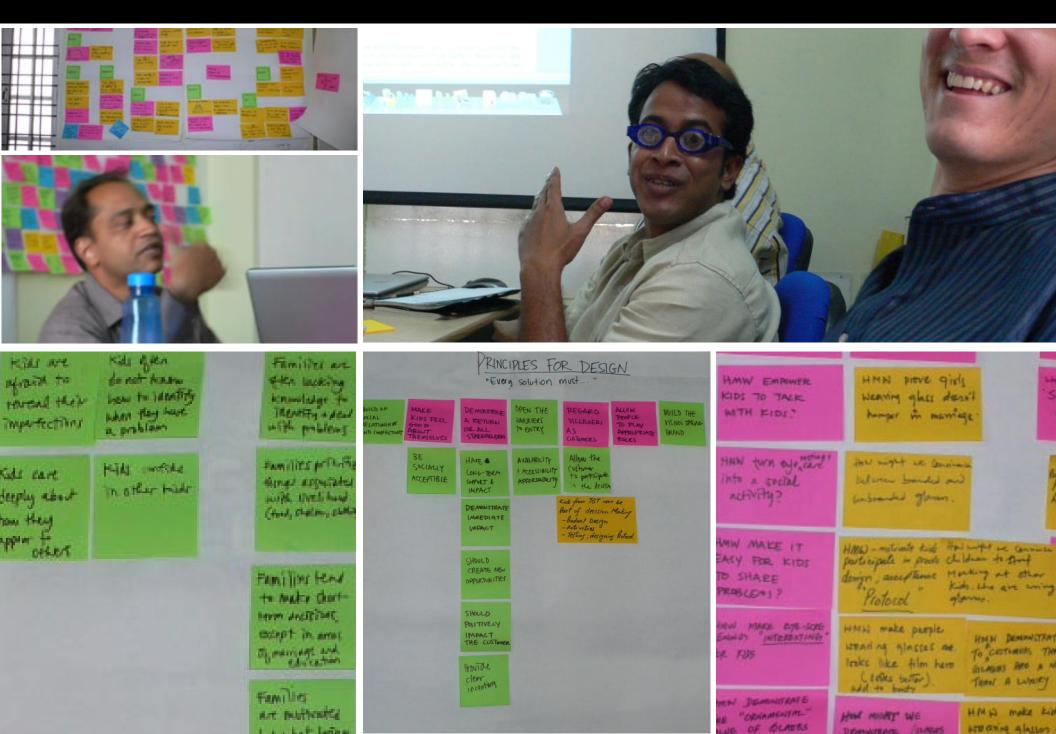
Posted in Hear | No Comments »

Analogous situation: Understanding the Marketing and Sales process another organization Tuesday, February 3rd, 2009

Analogous situation: Understanding the Marketing and Sales process another organization

Location: Hyderabad

#### **Storytelling session to isolate themes**



#### **Framing the question + brainstorming ideas**



### Early prototyping of ideas

