



Lubar College of Business

EARN DUAL MBA DEGREES

from the

Indian Institute of Technology Kanpur

and the

University of Wisconsin-Milwaukee

Lubar College of Business

Enhance your business credentials by earning **dual** MBA degrees from the Indian Institute of Technology Kanpur (IITK) and the University of Wisconsin-Milwaukee Lubar College of Business (UWM).

This partnership program provides you with the opportunity to expand your horizons by coupling your MBA from IITK with a **STEM-designated MBA program** from UWM's Lubar College of Business, a top business school accredited by AACSB International. **Up to 4 courses of your IITK coursework are eligible to transfer to UWM!**



UWM Lubar College of Business MBA (11 UWM courses)

MBA Core Courses (8 UWM courses)

- BUS MGMT 704 **Accounting Analysis and Control**
- BUS MGMT 705 **Corporate Finance**
- BUS MGMT 706 **Managing in a Dynamic Environment**
- BUS MGMT 707 **IT Management in International Business**
- BUS MGMT 708 **Marketing Strategy: Concepts and Practice**
- BUS MGMT 709 **Predictive Analytics for Managers**
- BUS MGMT 711 **Global Supply Chain Strategies and Competitive Operations**
- BUS MGMT 712 **Strategic Management**

Transfer-Eligible Courses

Up to four of your IITK courses are eligible for transfer to UWM. The following courses are approved for transfer:

- MBA 631 **Marketing Management**
- MBA 607 **Financial Management**
- MBA 661 **Production and Operations Management**
- MBA 633 **Marketing Research**
- IME 602 **Probability and Statistics**
- MBA 685 **Product & Brand Management**
- MBA 645 **Management Information Systems**

MBA Elective Courses (3 UWM courses)

Elective options provide you with the opportunity to enhance your professional areas of interest. The Lubar College offers a wide array of MBA elective courses that you can mix and match to meet your career goals.

Opportunity to Work on Capstone Project at UWM

If you choose to work on your capstone project while at UWM, you will be supervised by IITK and UWM advisors.

Your Lubar MBA experience includes:

Interaction with faculty at the forefront of knowledge and dedicated to you, the student. Combining top-ranked research and extensive industry experience, Lubar faculty are in a unique position to present cutting-edge concepts with relevant applications.

Peer students who will challenge you and enrich your graduate experience. Your MBA is all about creating new value in your career. At Lubar, you'll be doing that alongside like-minded professionals who will energize the classroom with their experience and background.

Connections. As a well-connected, major metropolitan business school, we're able to offer you applied project work, frequent executive guest speakers, and great resources for your career development and placement.

Visit lubar.uwm.edu/mba for full program details.



Satya Nadella: Proud UWM Graduate

“UWM has been deeply impactful on my life.”

Satya Nadella

Chief Executive Officer, Microsoft

Lubar College of Business

The Lubar College of Business is home to more than 3,400 students enrolled in 42 business degree and certificate programs. Accredited for over 50 years by AACSB International, the Lubar College is **Leading through Analytics and Innovation**. This means that in classroom instruction, academic and applied research, executive education, and corporate knowledge partnerships — the Lubar College is focused on bringing the “left brain” and the “right brain” together to solve challenges and capture new possibilities. Our 40,000-member alumni network spans the world.



University of Wisconsin-Milwaukee

The University of Wisconsin-Milwaukee provides a world-class education to 22,000 students from more than 80 countries. As one of the nation’s top research universities, UWM partners with leading companies in Wisconsin and beyond to advance knowledge, bring new discoveries to market and prepare students for work in a global economy. UWM is situated just minutes from the beautiful shores of Lake Michigan and the vibrant arts, sports, and restaurant scene in downtown Milwaukee. Milwaukee is 90 minutes by car or train to Chicago.

ADMISSION REQUIREMENTS

Grade point average of 2.75 and above (on a 4.0 scale). Many international 3-year bachelor's degrees are accepted as equivalent to U.S. 4-year bachelor's degree.

English Language Scores (one of the following required):

- Minimum TOEFL score: Traditional: 550, IBT: 79
- Minimum IELTS score: 6.5
- Duolingo English test score: 120

Test Scores (may be waived under certain circumstances)

- GRE: 305 (verbal + quantitative scores), Quantitative score of 149, Verbal score of 142 for international students, or
- GMAT: 500 total, Quantitative score of 36, Verbal score of 17 for international students

HOW TO APPLY

Step 1 – Prequalification

Inform IITK that you are interested in this dual degree program. IITK will share relevant documents with UWM for evaluation.

Step 2 – UWM Formal Application

If prequalified, IITK students must complete UWM's online application, upload all required documents, and pay the UWM application fee. (Deadlines: July 15 for Fall Semester or December 1 for Spring Semester)

TUITION, FEES, SCHOLARSHIPS

IITK students will be charged UWM tuition and fees at the standard non-resident per credit hour rate, found at: catalog.uwm.edu/admission-costs/tuition-fees/ (See Business Masters Fee Schedule).

The Lubar College of Business offers a \$6,500 scholarship paid over two semesters. To be eligible for the scholarship, the student may not be claimed by any recruitment agents, must pay the non-resident tuition rate, and remain in good academic standing.

FOR MORE INFORMATION

Please contact Dr. Supriya Katti (office_doms@iitk.ac.in)